



# ARCVS Technology



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# ARCVS Technology

## Introduction

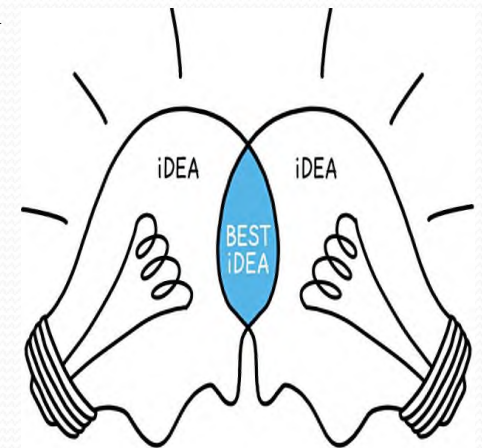
Looking at the potential available in the Indian market for all forms of glass manufacturing . A couple of experienced professionals thought of streamlining the supply chain for glass manufacturing & its application.

All team members have spent their entire professional carrier in the field of glass & are well acquainted with it's ecosystem.

Its our humble beginning to bring together two ends of supply chain so that customer can have effortless access to best of global technology. Furthermore, our vast experience & network in this complex & matured market will help supplier to deal with glass manufactures. Technology providers can focus on core area with peace of mind, leaving pre & post sales services complexity on us.

We are reaching out to all quality, reliable & innovative technology provider, to be partner in our journey.

Trust ,Transparency and Wisdom is what we offer .



# Business Objective

- Purpose of our association is to offer products & services related with glass industry under one umbrella.
- We can bring best technology & reliable services at your door step.
- Our exposure in glass industry shall act as prefilter & support to our customer.
- Committed to build business model on transparency & trust



# Business Model

- Prime focus is to provide services to glass industry in the given territory
- To do so we intend to encompass all services & technology provider those who are either present in India or see India as potential market.
- ARCVS Technology wish to work with all his business associates on long term and exclusive sale rights in the requested Territory.
- Territory is as below:
  - India
  - Indonesia
  - MENA
  - Central Asia
- We are open & Flexible in our approach.



# Why ARCVS Technology

- **Experienced staff** – Our staff consists of experts in the glass industry with an average of thirty years experience for our senior staff members. We have engineers and managers from the United States, England, India.
- **Successful projects** – Our Engineers have completed highly successful projects in Saudi Arabia, Russia, Uzbekistan, Indonesia and India. These projects consist of Greenfield, Brownfield and cold repairs of float glass, container glass, rolled glass.
- **Technology** – The furnace design we were involved are very modern and fuel efficient. We have close association with Designer Company and can provide hand on practical experience training at their plant. For fuel efficiency, example: The furnace in Russia is producing 700 t/d with a fuel efficiency of 1380 kcal/kg of glass.
- **Training** – Being in the field of glass, having field experience, we understand customer needs for training in operation and maintenance. We are well equipped to train glass industry professional with top notch training in the field of glass.



# Professional Team

- Founder Member

- Mr.Vinod ( >26 yrs Glass exp., Ex Project Advisor Mulia Glass/ AIS India)
- Mrs. Anjana ( > 20 years Exp., DM Electrical, Zenith, ICICI bank, TNIA)

## Advisory Panel

- Mr. Larry .D. B > 40 years glass industry experience
- Mr. Chuck.R.W> 50 years glass industry experience
- Mr. William.G.P> 48 years glass industry experience
- Mr. Milind.M.G > 32 years glass industry experience
  
- Sales team – 4 ( East, West, North & south)
- Admin team – 2 ( Mumbai Office)



Full details in Website page

<http://www.arcvsprojects.com/PROFESSIONALS.html>

# Business Associates

- Electroglass U.K.
- Fratelli Pezza. Italy
- Grafotec GmbH. Germany
- Merkle International USA.
- Many other companies are in advance stage of negotiation.
- Full details in Website page  
<http://www.arcvsprojects.com/BUSINESS%20ASSOCIATE.html>



# Project

Presently Mr. Vinod Kumar Turki is involved in the project management of 400 TPD float glass project in Uzbekistan.

Mr. Vinod is advising on engineering and construction of the project.



# About ARCVS Technology

ARCVS is India's first fully-integrated glass Service Company with a motive to provide solution for entire Glass community.

ARCVS goals to emerge as a one-stop solution for Indian and overseas glass industry. We ARCVS striving to bring the best of products & services under one umbrella for glass manufacturing/Process for an economical, green & efficient operation.

- A team of professional at ARCVS Having more than 50 years of collective experience in glass projects, design, plant operation, feasibility, R&D. This vast experience covers
  - - Floatglass Technology,
  - - Container Glass Technology,
  - - Rolled Glass Technology,
  - - Sodium Silicate (Water Glass)
  - - Electrical Operated Furnace up to 230 TPD
  - - Electrical Operated Forehearth
  - - Glass Processing (Toughening, Lamination, Etc)

Besides glass production, we have rich experience in the downstream process like architectural glass plant: toughening, lamination, IGU etc.



# Glass Service

- Glass Service

- - Floatglass Technology,
- - Container Glass Technology,
- - Rolled Glass Technology,
- - Sodium Silicate (Water Glass)
- - Electrical Operated Furnace up to 230 TPD
- - Electrical Operated Forehearth
- - Glass Processing (Toughening, Lamination)



- Other Glass Service

- - Refractory And Machine Inspection
- - Training
- - Project Management
- - Pre- Engineering & Feasibility Study
- - Budgeting
- - Technical Reviews
- - Tendering
- - Contractor Selection



# Other Services

- ARCVS is working on compiling the requirement of the Glass Industry. Based on this compiling report we will add services for the industry. As of now we have started with the following 2 services which aren't directly related to glass but are an integral part of the industry.
- - Fire Fighting & Security system
- - Project Management Service
- - Mechanized Demolition of Furnaces
- - Ceramic Tiles Projects Management services
- - Recycling Service
- - Used machine ( refurbish)
- - Special Merkle Refractory shapes and hangers for
  1. Cement,
  2. Aluminum,
  3. Nickel,
  4. Copper,
  5. Lead,
  6. Coke Calciners,
  7. Incinerators.



# Thanks

ARCVS will be happy to receive feed back



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